

LAVITA DALGADO PREMIUM CHICK FEEDS PVT. LTD. 8 SEP 2018

GENNXT: PREMIUM CHICK FEEDS PVT. LTD

- Founded 27 years ago in 1991 by Dr Kolwankar, Dr Dhawan, and my father, Neil Dalgado.
- Started with Commercial poultry feed manufacturing in small rented premises. First month feed production of 60 tonnes.
- 1995 Inaugurated our 1st own Feed Plant in Poynad Alibag
- Encouraged by our rising popularity for our feed quality.
- Unflinching Faith in Culture of Quality
 - Quality of feed, for which we made a good name for ourselves in the market. The quality culture of the company extended to chicks in the Integration business.
 - Operations in different parts of India. From South to East.
- Company turnover of 1400 Crores, comprising Open Feed Sales and the Integration Business



INFRASTRUCTURE



- Having made our mark in the quality of whatever we do, building quality infrastructure was next.
- Four Breeder farms with a total capacity of 2.75 lakh birds. The most recent addition to the Breeder farms is a fully automated EC Farm with a capacity of 1.10 lakh females
- → Three feed mills with a total production capacity of 1200 tonnes a day.
- Three Hatcheries with total setting capacity of 13 lakhs weekly.
- Outsourced feed mills in the various states
- Monthly feed production of 40-45000 tonnes

THE WAY FORWARD

Setting our foot into forward integration we have a chain of a total of 40 Owned as well as Franchises Retail stores under the brand name '<u>The Premium Chicken Store</u>'. In And around New Mumbai.





MISSION AND VALUES Our way of progress

- Our Mission is to
 - Improve the living standards of Indian poultry farmers
 - Create Rural employment
 - Provide Good quality chicken to the consumer
- We Value our employees
- We Treat our farmers as our partners



MY JOURNEY.....

SO FAR

- Education
- Past Work Experience Jp Morgan and Deutsche Bank
- Move from the Financial sector to Poultry Industry
- Third Generation in the Poultry Industry
- Poultry industry in the evergreen food sector

TODAY

Finance Department to Overlooking all State Operations

TOMORROW

 GenNext will work together to take this sector forward and aim to make Indian Poultry industry a leading one in the world

GENNXT FOCUS IN THE INDUSTRY

Deliberating on what lies ahead for us, I see the areas of focus in the Industry India as follows:

- Birds Processing from chilled to frozen to Ready-to-Cook to Ready-to-Eat
- Branding to convert chicken from Commodity to Product.
- Manufacturing Modernisation Bring in latest technologies, including Automation of Processes in Breeder Farms, Commercial Farms, Feed Mills, and Hatcheries.





GENNXT FOCUS IN THE INDUSTRY - 2

Deliberating on what lies ahead for us, I see the areas of focus in the Industry India as follows:

- Bulk Feed Carrier
- Application of Solar Power across operations.
- Litter processing for high Value Manure

 In short, we should be focussing on converging all the modern technologi available.





THE PROMISE OF FUTURE

- As the nation progresses, poultry occupies a critical place in India
- Eggs and chicken meat increasingly becoming important and rich sources of protein, vitamins and minerals. Our farmers and we will always be there to produce and provide
- Industry shall continue to grow with passion and to be the Guardians of India's health and happiness in the times that lie ahead

WE SHALL CONTINUE TO CATER TO INDI IT'S FA VOURITE FOOD





THANK YOU